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"Brazil was the country that launched the highest number of haircare products in 2013. Brazilians' complex haircare routines are reflected in the high number of hair treatment products launched in the category. Retail channels lead sales of haircare products by a high margin, through lower prices, ease of access, and convenience for consumers."

— Iris Ramirez, Senior Beauty & Personal Care Analyst

This report looks at the following areas:

- · How can the penetration of haircare products be increased among male consumers?
- · How can senior consumers get more involved with the category?
- · How can companies meet consumers' demand for specific claims in haircare products?
- · What are the characteristics of the main distribution channels of haircare products?
- · What are the main innovations in the haircare market?

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Table of Contents

Introduction

Definition

Abbreviations

Executive Summary

The market

Figure 1: Brazil retail value sales of haircare products, 2008-18

Companies, brands and product claims

The three leading companies account for almost two thirds of total revenues in the shampoo and conditioner segments

Figure 2: Companies' value shares in the segments of shampoo and conditioner (rinse-out and leave-in), 2012-13

Brazilian companies lead in the hairstyling segment

Figure 3: Companies' value shares in the hairstyling segment, 2012-13

The consumer

Women are the biggest consumers of haircare products and they can also influence the usage of the category by men

Figure 4: Penetration of haircare products, total and by gender, January 2014

Cleansing conditioners can meet demand for intense conditioning

Figure 5: Attitudes toward using haircare products, January 2014

Almost half of Brazilians prefer to buy haircare products with their grocery shopping

Figure 6: Buying behavior, January 2014

Extra shine, UV protection, and long-lasting fragrances lead consumers' interest

Figure 7: Interest in product claims/benefits, January 2014

What we think

Market - Key Points

How can consumers' interest in extra shine and long-lasting fragrance be used to increase sales of oils, serums, and hairstyling products?

Customization can attract consumers through the addition of vitamins and minerals

Drug stores are increasingly attracting consumers of haircare products

Companies can use health claims to appeal to older consumers

Trend Applications

Trend: Man in the Mirror
Trend: Prepare for the Worst
Trend: Let's Make a Deal

Who's Innovating?

Key points

Brazil was the country that launched the highest number of haircare products in 2013

Figure 8: Launches of haircare products, by type of launch, Brazil, 2009-13

Complex haircare routines are behind the high performance of treatment products

Figure 9: Share of haircare segments in haircare product launches, Brazil, 2009-13

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In 2013, the most used claims in launches of haircare products were botanical/herbal, shine, and moisturizing

Figure 10: Share of the top 10 claims used in haircare product launches, Brazil, 2009-13

Launches of products using niche claim "damage repair" can grow through creativity

Figure 11: Share of haircare products designed for demaged hair in haircare product launches, Brazil, 2009-13

Figure 12: Share of haircare segments in haircare products for damaged hair, 2009-13

The influence of the skincare category on haircare products

Dry shampoo finds other functions

Market and Forecast

Key points

Growth in the haircare category is driven mainly by rinse-out/leave-in conditioners and treatment products

Figure 13: Sales of haircare products, by value, 2008-18

Figure 14: Sales of haircare products, by value, 2008-18

Retail dominates the haircare market

Figure 15: Share of purchasing channels in sales of shampoo, conditioners *, and hairstyling products, 2010-13

The future remains bright for the haircare category

Figure 16: Best- and worst-case forecasts for Brazil retail sales of haircare products, by value, 2008-18

Figure 17: Best- and worst-case forecasts for Brazil retail sales of shampoo, 2008-18

Figure 18: Best- and worst-case forecasts for Brazil retail sales of conditioners (rinse-out and leave-in) and hair treatments, 2008-18

Figure 19: Best- and worst-case forecasts for Brazil retail sales of hairstyling products, 2008-18

Factors used in the forecast

Market Share

Key points

The three leading companies generate almost two thirds of total revenues in the shampoo and conditioner segments

Figure 20: Companies' shares in the segments of shampoo and conditioners (rinse-out, leave-in, and treatment products), by value, 2012-13

Brazilian companies lead hairstyling products segment

Figure 21: Companies' share in the Brazilian hairstyling segment, by value, 2012-13

Companies and Brands

Unilever

L'Oréal

Procter & Gamble

Hypermarcas

Flora

The Consumer – Penetration and Frequency of Using Haircare Products

Key points

Women are the biggest users of haircare products and can influence usage by men

Figure 22: Frequency of using haircare products, January 2014

Figure 23: Penetration of haircare products, total sample and by gender, January 2014

Figure 24: Users of haircare products, by age groups of male consumers, January 2014

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Women and men differ in usage frequency of haircare products

Figure 25: Frequency of using haircare products, January 2014

Young adults stand out in the haircare category

Figure 26: Penetration of haircare products, by age group, January 2014

Figure 27: Number of haircare products used, January 2014

The Consumer – Attitudes Toward Using Haircare Products

Key points

Young women are more loyal to their preferred haircare brands

Figure 28: Attitudes toward using haircare products, January 2014

Figure 29: Agreement with the statement "I always use the same brands of haircare products," total, by gender and age group, January 2014

The demand for intense conditioning can be met by cleansing conditioners

Figure 30: Number of haircare products used , by gender and age group, any use, January 2014

The Consumer – Buying Behavior

Key points

Almost half of Brazilians prefer to buy haircare products with their grocery shopping

Figure 31: Buying behavior, January 2014

Figure 32: Buying behavior, by age group, January 2014

Brazilian consumers don't buy more expensive haircare products when they want to feel special

Figure 33: Buying behavior, by socioeconomic group, January 2014

Figure 34: Attitudes toward using haircare products, January 2014

Direct sales can tap into market niches where performance of leading companies is not so strong

Figure 35: Market share of distribution channels of haircare products, 2013

The Consumer – Interest in Haircare Product Claims and Benefits

Key points

Shine, protection against sun damage, and long-lasting fragrance are the top interests by consumers

Figure 36: Interest in product claims and benefits in the haircare category, January 2014

Figure 37: "I am interested and would pay more," by selected product claim/benefit, by gender, January 2014

Three in 10 consumers of haircare products are interested in products that provide temporary straightening benefits and define curls

Figure 38: Interest in product claims/benefits in the haircare category, any interest, by region and socioeconomic group, January 2014

Products that are free from certain chemical ingredients still arouse little interest among Brazilians

Figure 39: Launches of "free from" haircare products, 2010-13

Appendix - Market Size and Forecast

Figure 40: Best- and-worst case forecasts of Brazil retail sales of haircare products (shampoo, leave-in and rinse-out conditioners, Figure 41: Best- and worst-case forecasts of Brazil retail sales of Hallcare products (sharippo), leave-hairstyling products), by value, 2013-18 Figure 41: Best- and worst-case forecasts of Brazil retail sales of shampoo, Brazil, by value, 2013-18

Figure 42: Best- and worst-case forecasts of Brazil retail sales of leave-in and rinse-out conditioners, by value, 2013-18

Figure 43: Best- and worst-case forecasts of Brazil retail sales of hairstyling products, by value, 2013-18

Figure 44: Retail sales of haircare segments, by value, 2010-13

Figure 45: Revenues share of distribution channels in the haircare category, Brazil, 2010-13

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- Figure 46: Revenues share of haircare manufacturers*, 2012-13
- Figure 47: Revenues share of haircare manufacturers in the hairstyling segment, 2012-13

Appendix - The Consumer - Frequency of Using Haircare Products

- Figure 48: Frequency of using haircare products, January 2014
- Figure 49: Frequency of using haircare products Any shampoo, by demographics, January 2014
- Figure 50: Frequency of using haircare products Any conditioner, by demographics, January 2014
- Figure 51: Frequency of using haircare products Any hair treatment, by demographics, November 2014
- Figure 52: Frequency of using haircare products Any hairstyling product, by demographics, January 2014
- Figure 53: Frequency of using haircare products Shampoo, by demographics, January 2014
- Figure 54: Frequency of using haircare products Dry or no-rinse shampoo, by demographics, January 2014
- Figure 55: Frequency of using haircare products Rinse-out conditioner, by demographics, January 2014
- Figure 56: Frequency of using haircare products Leave-in conditioner, by demographics, January 2014
- Figure 57: Frequency of using haircare products Hair treatments or masks (ie products that you leave on for several minutes prior to rinsing), by demographics, January 2014
- Figure 58: Frequency of using haircare products Hair spray, by demographics, January 2014
- Figure 59: Frequency of using haircare products Styling mousse or foam, by demographics, January 2014
- Figure 60: Frequency of using haircare products Styling gel, by demographics, January 2014
- Figure 61: Frequency of using haircare products Styling cream or lotion, by demographics, January 2014
- Figure 62: Frequency of using haircare products Hair putty, wax, or other texturizer, by demographics, January 2014
- Figure 63: Frequency of using haircare products Hair serum, by demographics, January 2014
- Figure 64: Frequency of using haircare products Hair oil, by demographics, January 2014
- Figure 65: Frequency of using haircare products Heat protection product, by demographics, January 2014
- Figure 66: Frequency of using haircare products by segment (any), by gender, January 2014
- Figure 67: Attitudes toward using haircare products, by frequency of using haircare products Any shampoo, January 2014
- Figure 68: Attitudes toward using haircare products, by frequency of using haircare products Any conditioner, January 2014
- Figure 69: Attitudes toward using haircare products, by frequency of using haircare products Any hair treatment product, January
- Figure 70: Attitudes toward using haircare products, by frequency of using haircare products Any hairstyling products, January 2014
- Figure 71: Attitudes toward using haircare products, by frequency of using haircare products Shampoo, January 2014
- Figure 72: Attitudes toward using haircare products, by frequency of using haircare products Dry or no-rinse shampoo, January 2014
- Figure 73: Attitudes toward using haircare products, by frequency of using haircare products Rinse-out conditioner, January 2014
- Figure 74: Attitudes toward using haircare products, by frequency of using haircare products Leave-in conditioner, January 2014
- Figure 75: Attitudes toward using haircare products, by frequency of using haircare products Hair treatments or masks (ie products that you leave on for several minutes prior to rinsing), January 2014
 Figure 76: Attitudes toward using haircare products, by frequency of using haircare products Hair spray, January 2014
- Figure 77: Attitudes toward using haircare products, by frequency of using haircare products Styling mousse or foam, January 2014
- Figure 78: Attitudes toward using haircare products, by frequency of using haircare products Styling gel, January 2014
- Figure 79: Attitudes toward using haircare products, by frequency of using haircare products Styling cream or lotion, January 2014
- Figure 80: Attitudes toward using haircare products, by frequency of using haircare products Hair putty, wax, or other texturizer,
- Figure 81: Attitudes toward using haircare products, by frequency of using haircare products Hair serum, January 2014
- Figure 82: Attitudes toward using haircare products, by frequency of using haircare products Hair oil, January 2014
- Figure 83: Attitudes toward using haircare products, by frequency of using haircare products Heat protection product, January 2014





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Repertoire analysis

- Figure 84: Number of products, any use, January 2014
- Figure 85: Number of products, any use, by demographics, January 2014
- Figure 86: Number of products and usage frequency, January 2014
- Figure 87: Buying behavior toward haircare products, by number of products owned, January 2014

Appendix - The Consumer - Attitudes

- Figure 88: Attitudes toward using haircare products, January 2014
- Figure 89: Attitudes toward using haircare products, by demographics, January 2014
- Figure 90: Attitudes toward haircare products, by demographics, January 2014 (Cont.)

Appendix - The Consumer - Buying Behavior

- Figure 91: Buying behavior, January 2014
- Figure 92: Buying behavior, by demographics, January 2014
- Figure 93: Buying behavior, by demographics, Janeiro 2014 (Cont.)

Appendix – The Consumer – Interest in Product Claims/Benefits

- Figure 94: Interest in product claims/benefits, January 2014
- Figure 95: Interest in product claims/benefits I am interested and would pay more, by demographics, January 2014
- Figure 96: Interest in product claims/benefits I am interested and would pay more, by demographics, January 2014 (Cont.)
- Figure 97: Interest in product claims/benefits I am interested but would not pay more, by demographics, January 2014
- Figure 98: Interest in product claims/benefits I am interested but would not pay more, by demographics, January 2014 (Cont.)
- Figure 99: Interest in product claims/benefits I am not interested, by demographics, January 2014
- Figure 100: Interest in product claims/benefits I am not interested, by demographics, January 2014 (cont.)

Appendix – GNPD

- Figure 101: Index of hair oil launches, Indexed 2010, Brazil, 2010-13
- Figure 102: Share of hair oils and serums in haircare product launches, Brazil, 2010-13
- Figure 103: Share of the top 10 claims used in haircare product launches, Brazil, 2009-13
- Figure 104: Share of haircare products designed for men in haircare product launches, Brazil, 2010-13
- Figure 105: Share of haircare segments in the launch of haircare products designed for men, 2010-13
- Figure 106: Shares of different types of haircare products launches, Brazil, 2009-13
- Figure 107: Share of haircare segments in haircare product launches, Brazil, 2009-13
- Figure 108: Share of haircare segments in haircare products for damaged hair, 2009-13
- Figure 109: Share of ampoules in haircare product launches, 2012, 2012-14
- Figure 110: Share of environmentally friendly haircare products in haircare product launches, 2010-13
- Figure 111: Share of haircare products for straight hair and for curly hair in haircare product launches, 2013
- Figure 112: Share of chemical-free haircare products in haircare product launches, 2010-13

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