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This report looks at the following areas:

- The impact of COVID-19 on managing children's health
- The role of managing children's health when normal social interactions resume
- How natural and functional ingredients can add value
- Maintaining interest in supporting children's immune system health



"The children's health market has strong reach, with nearly three quarters of parents giving their kids OTC pediatric remedies and VMS products, respectively. To that end, market sales have reached more than \$2.5 billion in 2020 and forecasted for steady growth over the next five years."

Andrea Wroble, Senior
 Research Analyst, Health &
 Wellness

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THE CONSUMER - KEY TAKEAWAYS

- The majority of children use OTC pediatric and VMS products
- Illness prevention fuels use of VMS during pandemic
- Immune system health is a vital area of concern for kid's wellness
- Parents open to treat with VMS, especially immune system health
- · Claims of naturalness and immune system health imperative
- · Format and brand are key OTC product purchase drivers
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