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"The ease and affordability of making breakfast at home and the increase in remote working means the recovery of foodservice breakfast sales will lag behind the foodservice industry as a whole. LSRs facing fierce competition will launch aggressive promotions in a race to the bottom on price to attract value-conscious consumers."

 Caleb Bryant, Associate Director of Food and Drink Reports

## This report looks at the following areas:

- This report examines the following areas:
- The impact of COVID-19 on consumer behavior and the foodservice breakfast/brunch
  market
- Declining breakfast traffic due to the recession.
- Opportunities in breakfast delivery.
- Foodservice breakfast trends post-pandemic.

Foodservice breakfast, once a growing sector of the industry, faces significant traffic declines due to the recession and the rise of remote work. Consumers will choose to source more breakfasts from home, requiring chains to launch aggressive price promotions. Breakfast delivery also offers restaurants opportunity, though normalizing breakfast delivery will require heavy marketing efforts among chains. Breakfast traffic will remain below pre-pandemic levels even once the pandemic subsides, yet chains will face new opportunities in catering to remote workers.

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Abbreviations

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