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"US consumers are carrying a larger debt burden than ever before, and some individuals have turned to personal loans to seek relief from high interest credit card debt and student loans. A little over 10% of consumers currently have a personal loan, and similar numbers are interested in obtaining one."

- Chris Shadle, Financial Services Analyst

This report looks at the following areas:

- Of all the reasons people take out personal loans, refinancing other debt is the most popular
- It's the rates!
- Credit card companies are fighting a war on two fronts

Consumer household debt continues to grow unabated, having risen in Q2 2019 for the 20th consecutive quarter, now totaling \$13.86 trillion. The share of credit card balances transitioning into delinquency is increasing, and consumers are seeking ways to alleviate their financial strain. Marketing in the personal loan space has grown at a feverish pace in recent years as new lending players flooded the market, and now traditional banks are responding with their own redesigned installment loan products.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Table of Contents

Overview

What you need to know

Definition

Executive Summary

Market overview

Key Takeaways

Of all the reasons people take out personal loans, refinancing other debt is the most popular

Figure 1: Reason for personal loan, September 2019

It's the rates!

Figure 2: most important factors when choosing a personal loan, September 2019

Credit card companies are fighting a war on two fronts

Figure 3: Attitudes toward personal loan attributes, by age, September 2019

What it means and what's next

The Market - What You Need to Know

Consumer debt > \$4 trillion

Credit card, auto loan delinquencies on rise, student loans remain problematic

Market Size

Consumer debt continues climbing to new heights

Figure 4: Total US non-housing consumer debt, by type, Q2 2003-Q2 2019

Credit card and auto loans have rebounded since the recession

Figure 5: Number of credit card & auto loan accounts, Q2 2003 - Q2 2019

Market Perspective

90+ day delinquencies provide mixed signals

Figure 6: Percent of balance 90+ days delinquent, by debt type, Q2 2003 - Q2 2019

Card issuers have welcomed spending

Figure 7: Credit card balance, total limit, and available limit, Q2 2003 - Q2 2019

Key Players - What You Need to Know

New products blur lines between loans and credit cards

Poor financial decision-making shouldn't be enabled

Rise of the microlender

What's Happening

Personal loan direct mail has a familiar cast of characters

Figure 8: Direct Mail Volume: Top Ten Personal Lending Mailers, June 2017 - June 2019

Traditional brands establish themselves in personal loans space, blur lines between cards and lending

Citibank - Citi Flex Loan

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Figure 9: Citi Flex Loan offer, September 2019

American Express - Pay it Plan it

Figure 10: American Express Special offer, hilton, February 2019

Incentivizing loans with gift cards

Figure 11: Upstart personal loan offer, October 2019

Figure 12: Citizens Bank personal loan offer, October 2019

Figure 13: Payoff personal loan offer, September 2018

Figure 14: Best Egg personal loan offer, June 2019

What's Struggling

Debt is fundamentally altering consumer attitude and behavior

Figure 15: Attitudes toward debt, by education level, April 2019

Figure 16: How extra money is spent - Paying off debt, by age, February 2019

The underlying reason people need these loans, and the ensuing bubble?

Figure 17: Earnest Homepage, November 2019

What to Watch

Microlending is quickly becoming a viable credit card alternative

Figure 18: Attitudes toward personal loan attributes, by age, September 2019

Klarna

Figure 19: Klarna Homepage, November 2019

Fintech will extend credit to new segments

Figure 20: Attitudes toward Fintech, credit, and society, by generation, August 2019

The Consumer - What You Need to Know

More than one in 10 consumers have a personal loan

Most are borrowing to refinance other debt

Rates are all the rage

Loans are a young person's game

Personal loans can't solve the systemic issues

Types of Debt

Credit cards are the most common source of consumer debt

Figure 21: Most popular types of consumer debt, September 2019

Who has personal loans? (In brief: Millennials)

Figure 22: Personal loan ownership, by generation, September 2019

Figure 23: Personal loan vs line of credit ownership, by household income, September 2019

Where are they obtaining their loans? (Banks, and a bevy of other players)

Figure 24: Source of personal loan, September 2019

Reason for Personal Loan

Refinancing other debt is the top personal loan use case

Figure 25: Reason for personal loan, September 2019

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Men and women open loans for (slightly) different reasons

Figure 26: Gender differences in reason for opening a personal loan, September 2019

Figure 27: Fiona personal loan offer, November 2019

TURF Analysis - how to market personal loans

Figure 28: TURF Analysis - Purpose of loan, September 2019

Figure 29: Table - TURF Analysis - Purpose of Ioan, September 2019

Methodology

Factors in Choosing Lender

Rates reign supreme

Figure 30: most important factors when choosing a personal loan, September 2019

After rates, reputation is on the line

Figure 31: personal loan application factors, by highest-ranked responses, September 2019

Figure 32: Attitudes toward personal loan attributes, by age, September 2019

For young borrowers, personal recommendations carry weight

Figure 33: Importance of interest rate and personal recommendation, by age, September 2019

Interest in Loan Products

About one in 10 consumers are interested in a personal loan

Figure 34: Interest in various loan products, September 2019

Interest in lending products decreases with age

Figure 35: Interest in any loan products, September 2019

CHAID analysis – ideal loan consumer

Figure 36: Interest in loan products - CHAID - Tree output, September 2019

Figure 37: Interest in loan products – CHAID – Table output, September 2019

Methodology

Attitudes & Behaviors toward Lending

Personal loans aren't necessarily solving the underlying issues

Figure 38: Financial attributes of personal loan borrowers, September 2019

Debt makes consumers uncomfortable; Millennials are more resigned to it

Figure 39: Attitudes toward debt, by generation September 2019

Millennials are the target audience for personal loans

Figure 40: Attitudes toward personal loan, by generation September 2019

Appendix - Data Sources and Abbreviations

Data sources

Consumer survey data

Direct marketing creative

Abbreviations and terms

Abbreviations



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