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"With current sales of just over \$50 billion, fruit is a widely popular and growing category, even if that growth is a relatively slow 2-3% annually."

- William Roberts, Jr, Senior Food & Drink Analyst

# This report looks at the following areas:

- Fresh dictates category performance
- Declines continue for canned/jarred fruit
- Notable declines in the category's biggest demographic
- Health pertains mainly to fresh segment, less so to others

Within the category's largest segment – fresh – there is a relative lack of brand power, as private label options dominate in terms of sales. In fact, private label options resonate throughout the category's segments. Key to growing the category may well lie in exposing consumers to novel fruit flavors and a greater variety of healthy options.

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**DID YOU KNOW?** 

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Older consumers buy fruit more at supermarkets, younger consumers from diverse channels

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