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"There are a number of obstacles in the path of holistically healthy lifestyles, with the most commonly cited barriers being lack of motivation, lack of time and expense."

- Emma Clifford, Associate Director, UK Food and Drink Research

This report looks at the following areas:

Encouragingly consumers are very open to guidance and advice, helping them to cut through the all the noise around health and steering them towards healthier choices.

- Scope for brands to back family-oriented healthy activities
- Big opportunities for food brands to align themselves with emotional benefits
- More information on long-term health implications can boost motivation among the younger generation

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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The Market - What You Need to Know

Six in 10 adults are overweight or obese

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Market Drivers

Six in 10 adults are overweight or obese

Few people see their weight management as lacking

Figure 7: Trends in body mass index (BMI), England, 1995-2016

Mounting pressure to combat the obesity crisis

Few categories meet PHE's sugar reduction targets

Weight issues start at a young age...

...with a long-term effect on the health of the nation

Calories are put centre stage in PHE's new offensive

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...but more than a third of UK adults are not getting enough exercise

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Consumers generally quite confident about their healthy habits

Just one in five manage healthy habits across the board

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People want support in making healthy choices

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A parental duty to teach children healthy habits

Tracking elements of health improves motivation

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Consumers are generally quite confident about their healthy habits

Just one in five have healthy habits across the board

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Motivation is a major stumbling block for young consumers

More information on long-term health implications can boost motivation...

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...if put across in a tangible and impactful way

Figure 11: Barriers to following healthy habits more often, August 2018

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Exercise can lead the way in tackling self-consciousness

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Improving appearance is the top motivation for women and under-25s

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Improving state of mind incentivises under-25s

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Apps aim to support mindfulness

Physically healthy habits can also have emotional rewards

Food and mood are seen to be interconnected

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People want support in making healthy choices

Food retailers can provide more support in the healthy eating stakes

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Rewards can add incentive

Employers can have an important role to play

Helping to boost activity levels

Supporting healthy food choices

Promoting emotional wellbeing will pay dividends

Majority of people support taxing unhealthy food and drink

The younger generation want to be seen as healthy

Social media plays a role in projecting health successes

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A parental duty to teach children healthy habits

More guidance would be beneficial

Scope for more family-oriented healthy activities

Current examples range from activities in parks to gamified workouts

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Tracking elements of health improves motivation

Few people currently electronically track their health



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Appendix - Data Sources, Abbreviations, and Supporting Information

Abbreviations

Consumer research methodology

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