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"The women's facial skincare category has seen slow and steady growth in recent years, with the prestige sector driving growth in 2015; as employment rates rise, women are showing a greater willingness to spend on premium products. Whilst brands are promoting ageless beauty campaigns in 2015, focusing on NPD for older skin concerns will really drive the market."

Roshida Khanom, Senior Personal Care Analyst

This report looks at the following areas:

- Mass market brands are struggling
- · What a product contains is more important than what it excludes
- Adult acne could be a focus for the category

Within this report, Mintel defines 'women's facial skincare' as all skincare products that are not specifically targeted at men. Accordingly, all market and launch information includes data for unisex facial skincare. Mintel's definition of facial skincare includes:

- Moisturisers
- · Cleansers, including scrubs, washes, wipes, make-up remover and facial soaps
- Toners
- Masks and treatments
- Specialised products such as lip salves, eye care and anti-ageing products
- Medicated skincare.

Bodycare products are excluded from this report but are covered in the forthcoming *Deodorants and Bodycare – UK, June 2016* report.

Please note that for the ease of market categorisation from a product and brand perspective, this report refers to premium and mass products. For the purpose of this report:

- Top-end prices and high brand status define prestige products. They are typically sold behind the counter in department stores with specialised sales assistants. Prestige brands include Clinique (Estée Lauder) and Lancôme (L'Oréal).
- Mass products are more typically priced at the lower end of the spectrum, and are sold in self-serve formats in mass-retail outlets including supermarkets and high street chemists such as Boots and Superdrug. Mass brands include NIVEA (Beiersdorf) and Olay (Procter & Gamble).

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Table of Contents

Overview

What you need to know

Products covered in this report

Executive Summary

A market showing steady growth

Figure 1: Best- and worst-case forecast of UK value sales of women's facial skincare products 2010-20

Rise in employment could boost the category

Range extensions dominated in 2015

Figure 2: New product launches in the women's facial skincare market, by launch type, January 2013-March 2016

Eye concerns are high

Figure 3: Skin concerns experienced in the last 12 months, March 2016

Use of products with natural ingredients is high

Figure 4: Changes in skincare habits in the last 12 months, March 2016

Price remains an important factor

Figure 5: Purchase habits of facial skincare products, March 2016

What we think

Issues and Insights

Mass market brands are struggling

The facts

The implications

What a product contains is more important than what it excludes

The facts

The implications

Adult acne could be a focus for the category

The facts

The implications

The Market – What You Need to Know

Prestige sector drives growth

Savvy shopping drives multiple grocers and discounters

Rise in employment could boost prestige sector

Promoting pro-age

You are what you eat

Market Size and Forecast

Slow and steady growth

Figure 6: UK retail value sales of women's facial skincare products, 2010-20

Continued growth expected



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Figure 7: Best- and worst-case forecast of UK value sales of women's facial skincare products, 2010-20

Forecast methodology

Segment Performance

Prestige out-performs mass market

Figure 8: UK retail value sales of women's facial skincare products, mass market vs prestige, 2014-15

Lips and eye care struggle

Figure 9: UK retail value sales of women's mass market facial skincare products, by segment, 2014-15*

Channels to Market

Department stores boosted by prestige sector

Figure 10: UK retail value sales of women's facial skincare products, by outlet type, 2014-15

Multiple grocers and discounters fare well

Market Drivers

Rise in employment presents opportunities

Figure 11: Employment and unemployment, by gender, 2010-20

Older population could boost the category

Figure 12: Trends in the age structure of the UK female population, 2010-20

Blurring boundaries in cosmetics and skincare

Figure 13: Usage occasions of face colour cosmetics, April 2015

Pro-ageing opportunities

Figure 14: Anti-ageing product usage amongst women, by age, July 2015

Detox skincare

Figure 15: Agreement with selected lifestyle statements, by age, July 2015

Internet as influencer

Figure 16: BPC online activities, October 2015

Key Players - What You Need to Know

Leading brands see decline in value

Innovation driven by range extensions

Eyes see little in NPD

Free-from claims have risen

Promoting ageless beauty

Face wash sees rise in advertising spend

Brand communication translates into brand image

Market Share

Micellar water launch keeps Simple at the top

Figure 17: UK retail value sales of women's mass market facial skincare products, by brand, years ending January, 2015 and 2016

Olay to see range cuts

NIVEA posts strong sales

Lawsuits could impact brands in coming years

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Launch Activity and Innovation

Range extensions rise in prominence in 2015

Figure 18: New product launches in the women's facial skincare market, by launch type, January 2013-March 2016

2015: The year of micellar cleansers

Packaging opportunities

Eyes products see range extensions

Figure 19: New product launches in the women's facial skincare market, by sub-category, January 2013-March 2016

Figure 20: Examples of range extensions for eye products, 2015

Fuller eyebrow trend driving eyebrow and lash innovation

Figure 21: Examples of lash and eyebrow products, 2015

Free-from claims see a rise

Figure 22: Fastest growing product positioning claims in the women's facial skincare market, 2014-15

Locally produced

Whitening claims see a rise

Figure 23: Launches featuring whitening claims, 2015

Anti-acne sees a decline

Fragmented category

Figure 24: New product development in women's facial skincare market, by top five ultimate companies and other, 2015

Brand Communication and Promotion

Outdoor advertising sees rise in focus

Figure 25: Recorded above-the-line, online display and direct mail total advertising expenditure on women's facial skincare, by media type, January 2013-March 2016

Ageless beauty

Figure 26: Recorded above-the-line, online display and direct mail total advertising expenditure on women's facial skincare, by top selling companies and other, 2015

Neutrogena aims to attract younger women

Photoshopping remains a point of conversation

Face wash sees the biggest rise in advertising

Figure 27: Recorded above-the-line, online display and direct mail total advertising expenditure on women's facial skincare, by segment, January 2013-March 2016

Coverage/methodology clarification

Brand Research

Brand map

Figure 28: Attitudes towards and usage of selected brands, March 2016

Key brand metrics

Figure 29: Key metrics for selected brands, March 2016

Brand attitudes: Premium brands score well for quality

Figure 30: Attitudes, by brand, March 2016

Brand personality: Usage translated to accessibility

Figure 31: Brand personality – Macro image, March 2016

Olay maintains a classic image



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Figure 32: Brand personality - Micro image, March 2016

Brand analysis

Simple brand associations are on par with brand equity

Figure 33: User profile of Simple, March 2016

Neutrogena is youthful

Figure 34: User profile of Neutrogena, March 2016

Garnier has an engaging image

Figure 35: User profile of Garnier, March 2016

Olay is trusted

Figure 36: User profile of Olay, March 2016

Clinique has a good reputation

Figure 37: User profile of Clinique, March 2016

Clarins is expert but over-hyped

Figure 38: User profile of Clarins, March 2016

La Roche-Posay is innovative

Figure 39: User profile of La Roche-Posay, March 2016

NUXE is socially responsible

Figure 40: User profile of NUXE, March 2016

The Consumer - What You Need to Know

Eye concerns could drive innovation

Acne in older women

Young women are using micellar water

Natural claims resonate more than free-from

Internet rises in influence

Price is key driver

Oils have low usage ratings

Skin Concerns

Women are concerned about their eyes

Figure 41: Skin concerns experienced in the last 12 months, March 2016

Skin concerns in young women may be caused by lifestyle

Figure 42: Selected skin concerns experienced regularly in the last 12 months, by oldest and youngest demographics, March 2016

Even older women experience occasional acne

Figure 43: Selected skin concerns experienced infrequently in the last 12 months, by those aged 35+, March 2016

Usage of Facial Skincare Products

Face wash and face soap are used by different women

Figure 44: Usage of facial cleansing products, by oldest and youngest demographics, March 2016

Micellar water usage high in young women

Figure 45: Usage of micellar water, by age, March 2016



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The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Older women moisturise more

Figure 46: Usage of facial moisturising products, by oldest and youngest demographics, March 2016

Older women focus on eyes

Figure 47: Usage of facial treatment products, by oldest and youngest demographics, March 2016

Traditional face masks fare well

Sufferers of hyperpigmentation and sallow skin use a range of products

Figure 48: Usage of facial treatment products, by sufferers of hyperpigmentation and change in skin tone, March 2016

Changes in Skincare Habits

Natural is more important than free-from

Figure 49: Changes in skincare habits in the last 12 months, March 2016

Premium skincare sees a rise

Women are doing their own research

Figure 50: Changes in skincare habits relating to research in the last 12 months, by age, March 2016

Rise in use of pharmacy brands

Purchase of Facial Skincare Products

Low prices are a key driver

Figure 51: Purchase habits of facial skincare products, March 2016

Creating in-store experiences

The process before buying

Health and beauty retailers are the most popular destination

Figure 52: Places of purchase of facial skincare products, March 2016

Shoppers at health and beauty retailers seek advice

Figure 53: Purchase habits of women who purchase facial skincare from health and beauty retailers, March 2016

Older women shop at department stores

Figure 54: Purchase of facial skincare products at department stores and discount retailers, by age, March 2016

Attitudes towards Format Types

Cream and lotion have universal appeal

Figure 55: Correspondence analysis – Attitudes towards format types, February 2016

Oils rate low for usage

Figure 56: Attitudes towards format types, February 2016

Serums are comparable to lotions

${\bf Appendix-Data\ Sources,\ Abbreviations\ and\ Supporting\ Information}$

Data sources

Abbreviations

Fan chart forecast

Brand research

Brand map

Correspondence analysis



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Attitudes towards format types

Correspondence analysis methodology

Appendix - Key Players

Figure 57: New product launches in the women's eye care segment, by launch type, January 2013-March 2016

Figure 58: Recorded above-the-line, online display and direct mail total advertising expenditure on women's facial skincare, by media type, January 2013-March 2016

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