

## European Retail Briefing - June 2014

Report Price: £295.00 | \$477.74 | €374.74

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



The European retail briefing provides commentary, data and news analysis from across Europe ensuring that you keep in contact with the latest retail news.

This report looks at the following areas:

- An analyst comment looking at French supermarket operator Auchan who has recently launched a new online product subscription service.
- An overview of the the latest European retail sales data across the five Major European economies.
- A profile of Groupe Adeo. This is taken from our recently published DIY Retailing - Europe report.
- Monthly headlines and retail news analysis across Europe.

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Baffling array of options

Struggling to find the right model?

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UK: Co-op corporate governance structure overhaul

UK: Heart of England Co-op full year sales increase

Convenience stores

Europe: Spar International sales rise 4.1%

Ireland: Musgrave Group profits fall 16%

UK: Bhs eyes food expansion

UK: easyFoodstore denied permission to open

Grocers

Belgium: Delhaize Group appoints new CEO

Czech Republic: Czech authorities to decide fate of Ahold's Spar acquisition.

Finland: Kesko appoints new CEO

France: Auchan to invest €448.6m in Tunisian operations

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France: Carrefour extends 'Lowest Price' to seasonal goods

Germany: Lidl

...reintroduces beer cans for the World Cup

...to open pop-up at the Hurricane Festival

Netherlands: Ahold

...sales fall 2.5% in Q1

...settles US fraud lawsuit

Netherlands: Detailresult Groep double profits in 2013

Poland: Biedronka's acquisition of MarcPol approved

Spain: Eroski sales fall 4.4%

UK: Aldi opens new UK training academy

UK: Asda sales rise 0.1% in Q1

UK: Morrisons

...chairman to stand down

...launches price tracker site

...to introduce new supplier charges

...to trial loyalty cards

UK: Sainsbury's

...to launch clothing online

...to modify 'Brand Match'

UK: Tesco

...and House of Fraser to partner online

...debuts first current account

...sales fall in Q1

...to remove confectionery from checkouts

...trials innovative Shop&Go in London store

Other food specialists

UK: Farmfoods profits fall 42%

### News Analysis – Non-food

Clothing retailing

Europe: Michael Kors sales more than double in Q4

Ireland: Arcadia Ireland sales fall 57.7%

Ireland: Cos opens first Irish store

Italy: OVS aims for IPO

Italy: Prada sales dip 0.6% in Q1

Netherlands: C&A to open new flagship in Amsterdam

Netherlands: Topshop and Topman to debut in the Netherlands

UK: American Eagle poised to enter the UK

UK: Arcadia Group sales rise 2.1%

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UK: Belstaff launches David Beckham collaboration

UK: Blue Inc confirms IPO

UK: Burberry profits increase following new CEO appointment

UK: El Ganso to open third UK store

UK: Fat Face cancels IPO

UK: French Connection sales rise in Q1

UK: Inditex to launch Stradivarius in the UK

UK: La Perla to open first menswear store in London

UK: LK Bennett sales drop 3%

UK: Matalan sales and profits fall

UK: Moss Bros sales climb in Q1

UK: My-Wardrobe launches first store

UK: New Look sales rise 3%

UK: Next finance director to retire

UK: Primark to buy Birmingham shopping centre

UK: Scotts & Co acquire Rowlands Clothing

UK: Ted Baker

...sales rise 17.9% in Q1

...to expand into audio products

Footwear retailing

UK: Office makes apology over security breach

UK: Shoe Zone confirms share price as it prepares to float this week

Mixed goods retailing

France: Costco to open first store in France

UK: B&M Bargains

...to launch £2bn IPO

...confirms intention to float

UK: Poundland to launch transactional website

Multi-sector retailing

UK: Marks & Spencer sales rise 2.7%

Miscellaneous specialist retailing

UK: Halfords acquires Boardman Bikes

UK: Mamas and Papas owners look to sell stake

UK: Mothercare profits jump 61%

Department stores

Ireland: The Weston Group bid for Arnotts approved

Netherlands: De Bijenkorf profit and sales down

UK: John Lewis opens doors of Heathrow store

UK: Selfridges flagship to receive £300m revamp

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### DIY retailing

Europe: Kingfisher sales rise 6.1% in Q1

Germany: Early spring helps Hagebau sales rise in Q1

UK: Homebase to introduce coffee shops to stores

UK: Topps Tiles half year profits increase from £4.7m to £8m

### Electrical retailing

Europe: Dixons Retail sells ElectroWorld in Central Europe

Germany: Founder looks to buy back Media-Saturn

Germany: Metro Group sales fall 7.6% in Q2

Netherlands: CEX debuts in the Netherlands

UK: Carphone Warehouse and Dixons confirm merger

UK: CeX to trial Bitcoin in store

UK: Dixons sales rise 3%

UK: EE reassures Carphone Warehouse over partnership

### Music, video and video games retailing

UK: Game

...confirms flotation plan

...valued at £340m ahead of IPO

### Carpet retailing

UK: Carpetright in senior management shake up

### Homewares retailing

UK: Lakeland opens first Indian stores

UK: Lewis's Home Retail acquires seven Paul Simon stores

### Home shopping

Europe: Spartoo launches European marketplace

France: La Redoute acquisition finalised

Germany: Further strikes hit Amazon

Switzerland: Richemont sales and profit up

UK: Amazon introduces dedicated dress store

UK: AO World sales jump 40%

UK: ASOS sales rise 25% in Q3

UK: Findel profits jump 87%

UK: La Redoute to open first UK store

UK: MandM Direct announces IPO

UK: Sir Philip Green acquires 25% of MySale ahead of UK launch

UK: Wiggle eyes IPO

UK: Zalando UK to implement pick-up point network

### Books and stationery retailing

Italy: Giunti al Punto and Amazon to blend digital and in-store retailing

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UK: Card Factory narrows price guidance

Health and beauty retailing

UK: Boots UK sales rise 2.3%

UK: Superdrug Managing Director to leave company

UK: Walgreens poised for Alliance Boots bid

Sports and leisure goods retailing

UK: Direct Golf diversifies into cycling retail

UK: JD Sports' boss Barry Bown leaves company

UK: Mountain Warehouse sales soar by 20%

UK: Sports Direct

...to enter the fitness market

...to open new Oxford Street flagship

Opticians

UK: Vision Express profits rise 11%

Garden centre retailing

UK: Klondyke sales rise 6.6%

Economy

UK: Retail sales rise 2% in May

UK: Shop prices fall 1.4% in May

UK: Retailers to charge 5p for plastic bags

UK: Retail sales rise 9.6% in April

UK: UK retail sales rise 5.7% in April

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Groupe Adeo

What we think

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Company performance

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Retail offering

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